

Microsoft Selling Solutions For Partners Online

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Microsoft Solution Providers

To co-sell with Microsoft, partners need a commercial-ready solution, an engaged sales team, and a strong go-to-market strategy. They must also meet specific additional criteria. For more info, see Become co-sell ready. You can create three types of opportunities.

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Partner with Microsoft

Partner sales: This role focuses on selling your offer and collaborating on sales with Microsoft sales teams and channel resellers. Indicate at least one partner sales contact per region in which you wish your offer to be Co-sell Ready. The same partner sales contact may cover multiple regions. Partner technical sales

Co-sell option in the commercial marketplace | Microsoft Docs

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Microsoft Partner Network - MPN Blogs site

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Partners Jumping Aboard Microsoft Co-Sell Program ...

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Getting started with the Microsoft commercial marketplace ...

Flexible support for partners Get technical assistance when you need it. The Microsoft Partner Network gives you a wealth of support resources, like advanced cloud support, immediate answers to top partner questions, and access to the community of your peers.

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